

Dallas Jobs Listing

Inside Sales – Cabling & Data Center Equipment

Position: Inside Sales Representative

About the Company: Our client, with a history of running a value-added reseller company sold for \$400 million, seeks to grow a \$40 million portion into a large-scale operation.

Compensation:

- \$85,000 base salary
- Total earnings of \$125,000 minimum with growth potential

Apply: Contact Tony Beshara at 214-515-7613.

IT Project Consulting

Position: Sales Professional

About the Company: A leading IT project consulting firm with a nationwide presence seeks experienced sales professionals with strong contacts in the DFW area.

Compensation:

- \$150,000-\$190,000 base salary
- \$300,000-\$350,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Transportation SaaS Software

Position: Sales Representative

About the Company: Our client offers AI-driven transportation software for railway traffic, seeking salespeople with experience in transportation software and knowledge of the railroad industry.

Compensation:

- \$125,000 base salary

- \$250,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Sales Account Manager

Position: Account Manager

About the Company: A top ten promotional products organization seeks an experienced Account Manager with knowledge of ASI and Sage for the DFW area.

Compensation:

- \$65,000 base salary
- Generous commission plan

Apply: Contact Eric Oglesby at 214-515-7617.

Data Analytics

Position: Sales Representative

About the Company: A data analytics firm for real-time workforce enterprise organizations seeks a sales professional with enterprise sales experience.

Compensation:

- \$150,000 base salary
- \$300,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Pharmaceutical Sales

Position: Sales Representative

About the Company: A pharmaceutical company seeks a sales professional with a chemistry degree and some sales experience in the Boston area.

Compensation:

- \$65,000 base salary
- Generous commission plan

Apply: Contact Eric Oglesby at eoglesby@babich.com or 214-515-7617.

IT Recruiter

Position: IT Recruiter

About the Company: A finance and accounting staffing firm expanding into IT staffing seeks an experienced IT recruiter to join their team.

Compensation:

- \$80,000-\$90,000 base salary
- \$120,000 at plan

Apply: Contact Tony Beshara at 214-515-7613.

Regional Sales Representative

Position: Regional Representative

About the Company: A design recognition company seeks a sales professional to market recognition walls and displays to non-profits.

Compensation:

- \$65,000 base salary
- Generous commission plan

Apply: Contact Eric Oglesby at eoglesby@babich.com or 214-515-7617.

Finance & Accounting Recruiting

Position: Junior Recruiter

About the Company: A rapidly growing regional finance and accounting staffing organization seeks a recruiter with 2+ years of experience.

Compensation:

- \$50,000-\$60,000 base salary
- \$80,000-\$100,000 first year

Apply: Contact Tony Beshara at 214-515-7613.

Commercial Insurance Brokerage Professionals in Healthcare

Position: Sales Representative

About the Company: Our client sells compliance software/services and audits to healthcare benefits departments, seeking an experienced salesperson from large brokerage firms.

Compensation:

- Over \$100,000 first-year earnings
- Potential to triple earnings in the second and third years

Apply: Contact Tony Beshara at 214-515-7613.

Meat Institutional Restaurant and Grocery Distributor Sales

Position: Sales Representative

About the Company: A meat processing company in the DFW area seeks a sales professional with experience selling meat to large restaurant chains, food distributors, or grocery stores.

Compensation:

- \$130,000 base salary

Apply: Contact Eric Oglesby at eoglesby@babich.com or 214-515-7617.

Retained Recruiter – Finance & Accounting

Position: Retained Recruiter

About the Company: A national retained search firm seeks an experienced recruiter with retained search or high-end contingency recruiting experience.

Compensation:

- \$120,000 base salary
- \$200,000 on quota the first year

Apply: Contact Tony Beshara at 214-515-7613.

Industrial Fasteners Sales Representative

Position: Inside Sales Representative

About the Company: A company specializing in industrial parts seeks a sales professional with fastener sales experience.

Compensation:

- \$60,000 base salary
- Up to \$85,000 first-year earnings

Apply: Contact Eric Oglesby at 214-515-7617.

General Administrative Staffing Sales

Position: Sales Representative

About the Company: A longstanding staffing firm seeks a salesperson with 1 to 2 years of experience in selling general administrative staffing.

Compensation:

- \$75,000-\$80,000 base salary
- \$120,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

National Sales Representative

Position: Sales Representative

About the Company: A national manufacturer of alternative supplements seeks a sales professional with experience in consumer packaged goods.

Compensation:

- \$65,000 base salary
- Up to \$125,000 total earnings

Apply: Contact Eric Oglesby at 214-515-7617.

Recruiter – Finance & Accounting Staffing & Consulting Firm

Position: Recruiter

About the Company: A growing finance and accounting staffing firm seeks a recruiter with light experience.

Compensation:

- \$75,000-\$80,000 base salary
- \$125,000 first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Donor Recognition Sales

Position: Sales Representative

About the Company: A company in the DFW area seeks a sales professional to market donor recognition products to non-profits.

Compensation:

- \$60,000 base salary
- Generous commission plan

Apply: Contact Eric Oglesby at eoglesby@babich.com or 214-515-7617.

Employee Benefit Programs

Position: Sales Representative

About the Company: Our client sells an employee benefit product for healthcare emergencies at no cost to employers.

Compensation:

- \$130,000 base salary
- \$250,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Managed Services

Position: Sales Professional

About the Company: A \$60 million regional managed services organization seeks a third sales professional.

Apply: Contact Tony Beshara at 214-515-7613.

Account Manager – Retail Sales

Position: Account Manager

About the Company: Our client seeks an account manager with experience in selling to grocery stores and trade shows, with a focus on sauces or pasta.

Compensation:

- \$60,000 base salary
- Commission

Apply: Contact Eric Oglesby at 214-515-7617.

Sales Director – Interim CFO Service

Position: Sales Director

About the Company: A nationwide retained search firm expanding into Texas seeks a sales director with finance and accounting recruiting or services sales experience.

Compensation:

- \$115,000 base salary
- \$250,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Branch Manager (F&A or IT)

Position: Branch Manager

About the Company: Our client has multiple offices in Texas and seeks a branch manager with five years of staffing experience and two years of management.

Compensation:

- \$80,000 base salary
- \$125,000 at plan

Apply: Contact Tony Beshara at 214-515-7613.

IT Staffing Sales – Remote

Position: Sales Representative

About the Company: Our client seeks a sales representative with three years of IT staffing or recruiting experience, offering great work/life balance and early Friday leave.

Compensation:

- \$75,000 base salary
- \$125,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Light Industrial Staffing Sales

Position: Sales Representative

About the Company: A respected industrial staffing company seeks a sales professional with 3 to 5 years of experience.

Compensation:

- \$65,000-\$75,000 base salary
- \$120,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

IT and F&A Staffing

Position: Sales Representative

About the Company: A midsize staffing firm seeks salespeople for IT and finance and accounting in Dallas, with ownership potential.

Compensation:

- \$65,000-\$75,000 base salary
- \$120,000 first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Trucking/Transportation Software

Position: Sales Representative

About the Company: A transportation software developer seeks a sales representative with experience in trucking or transportation operations.

Compensation:

- \$85,000 base salary
- \$100,000 on plan

Apply: Contact Tony Beshara at 214-515-7613.

Portfolio Growth Sales Coordinator

Position: Sales Coordinator

About the Company: A real estate management company seeks a sales coordinator to acquire new properties, preferably with a Commercial Real Estate Broker's License.

Compensation:

- \$55,000-\$65,000 base salary
- Over \$125,000 total earnings

Apply: Contact Eric Oglesby at 214-515-7617.

Management and IT Consulting

Position: Sales Representative

About the Company: A boutique consulting firm founded by Big 4 partners seeks a sales professional with experience in developing human capital, business processes, and technology solutions.

Compensation:

- \$150,000 base salary
- \$300,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

HCM/Enterprise Software

Position: Sales Representative

About the Company: A fast-growing payroll processing company seeks sales representatives with experience in Human Capital solutions.

Compensation:

- \$120,000 base salary
- \$240,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Recruiter – IT Staffing

Position: Recruiter

About the Company: A national staffing firm seeks an experienced recruiter for IT staffing.

Compensation:

- \$65,000 base salary
- Nonrecoverable draw to \$120,000

Apply: Contact Tony Beshara at 214-515-7613.

Inside Sales

Position: Inside Sales Representative

About the Company: Our client seeks a motivated inside sales representative to call on leads generated by their marketing efforts.

Compensation:

- \$50,000 base salary
- Generous commission plan exceeding \$100,000 per year

Apply: Contact Eric Oglesby at 214-515-7617.

Account Manager – IT Staffing

Position: Account Manager

About the Company: Our client seeks an account manager with 3 to 5 years of IT staffing sales experience to manage large national accounts.

Compensation:

- \$70,000 base salary
- \$100,000 at plan

Apply: Contact Tony Beshara at 214-515-7613.

Finance & Accounting Staffing Sales

Position: Sales Representative

About the Company: Our client seeks a salesperson with 2 to 3 years of any kind of sales experience for finance and accounting staffing.

Compensation:

- \$65,000 base salary
- \$130,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Account Manager

Position: Junior Account Manager

About the Company: A regional IT staffing firm seeks a junior account manager with 1 to 2 years of IT staffing sales experience.

Compensation:

- \$65,000 base salary
- \$100,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Business Development Representative

Position: Business Development Representative

About the Company: Our client seeks sales professionals with interior design experience to market acoustic panels to architectural and design firms.

Compensation:

- \$70,000 base salary
- Realistic earnings of \$120,000 plus first year

Apply: Contact Eric Oglesby at 214-515-7617.

Client Development Manager

Position: Client Development Manager

About the Company: A prominent VAR seeks an entry-level inside sales representative to start from scratch and learn the product line.

Compensation:

- \$50,000 salary
- \$100,000 first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Managed Services – SMB Market

Position: Sales Representative

About the Company: A rapidly growing managed services company seeks its first salesperson to target small to mid-sized businesses in North Texas.

Compensation:

- \$65,000 base salary
- \$100,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Account Manager – Fleet Sales

Position: Fleet Sales Specialist

About the Company: Our client seeks a sales professional with experience in selling to fleet operations, including waste management, school districts, and transportation departments.

Compensation:

- \$70,000 base salary
- Generous commission package

Apply: Contact Eric Oglesby at 214-515-7617.

Retained Search Recruiter

Position: Retained Recruiter

About the Company: A top 15 retained search firm seeks a recruiter with 3 to 5 years of experience, preferably in the PE marketplace.

Compensation:

- \$100,000-\$150,000 guaranteed salary
- \$250,000 average first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Recruiter

Position: Recruiter

About the Company: A finance and accounting, healthcare, and IT staffing firm seeks a recruiter with one year of professional staffing experience.

Compensation:

- \$50,000 base salary
- \$100,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Retained Recruiter – Finance & Accounting

Position: Retained Recruiter

About the Company: A national retained search firm seeks a recruiter with 2 to 3 years of experience in retained search or high-end contingency recruiting.

Compensation:

- \$120,000 base salary
- \$200,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Mergers and Acquisitions Specialist

Position: M&A Specialist

About the Company: A leading M&A firm seeks a professional with 5 to 10 years of experience to join their corporate team.

Compensation:

- \$90,000 base salary plus bonus

Apply: Contact Eric Oglesby at 214-515-7617.

IT Project/Staffing Consulting

Position: Sales Representative

About the Company: A leading project staffing and consulting firm seeks sales professionals in Dallas, Houston, St. Louis, or Chicago.

Apply: Contact Tony Beshara at 214-515-7613.

Client Partner

Position: Client Partner

About the Company: A national IT project consulting firm seeks a client partner for their Dallas office.

Compensation:

- \$200,000 base salary
- \$400,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Software and Services to Major Insurance Brokerage Firms

Position: Sales Representative

About the Company: A unique organization selling technology services to large companies through insurance brokerage firms seeks a candidate with industry knowledge.

Compensation:

- \$75,000-\$80,000 base salary
- \$130,000 first year

Apply: Contact Tony Beshara at 214-515-7613.

Offshore Consulting

Position: Sales Leader

About the Company: An IT staffing and project consulting firm seeks a sales leader for their offshore consulting programs.

Compensation:

- \$150,000 base salary
- \$300,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Recruiter

Position: Recruiter

About the Company: A finance and accounting specific recruiting firm seeks a recruiter with light experience.

Compensation:

- \$65,000 base salary
- \$125,000 first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Entry Level Technology Sales

Position: Sales Representative

About the Company: A technology integrator and VAR seeks a sales candidate with 1 to 2 years of experience.

Compensation:

- \$85,000 base salary
- \$110,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Attention Accountants Who Want to Sell

Position: Sales Representative

About the Company: Two clients, one in finance and accounting project consulting and one in staffing, seek accountants interested in transitioning to sales.

Compensation:

- \$50,000 base salary plus commission
- \$80,000 first-year earnings

Apply: Contact Tony Beshara at 214-515-7613.

Recruiters at Babich

Position: Recruiter

About the Company: Babich seeks two recruiters, one in IT sales and one in banking, for long-term careers with potential for significant earnings and ESOP participation.

Compensation:

- \$80,000 first-year earnings
- Potential for \$200,000 to \$400,000

Apply: Contact Tony Beshara at 214-515-7613.

Full Desk Recruiter – Accounting and Finance

Position: Recruiter

About the Company: A candidate we placed with this firm seeks a recruiter to backfill their own position.

Compensation:

- \$50,000 base salary
- \$85,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Client Manager

Position: Client Manager

About the Company: A \$10 billion VAR seeks a client manager for their IT project consulting division.

Compensation:

- \$150,000 base salary
- \$300,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Commercial Insurance Brokerage Professionals in Healthcare

Position: Sales Representative

About the Company: Our client sells compliance software/services and audits to healthcare benefits departments, seeking an experienced salesperson from large brokerage firms.

Compensation:

- Over \$100,000 first-year earnings
- Potential to triple earnings in the second and third years

Apply: Contact Tony Beshara at 214-515-7613.

Business Development Representative

Position: Business Development Representative

About the Company: Our client seeks sales professionals with interior design experience to market acoustic panels to architectural and design firms.

Compensation:

- \$70,000 base salary
- Realistic earnings of \$120,000 plus first year

Apply: Contact Eric Oglesby at 214-515-7617.

Finance & Accounting Consulting Sales

Position: Selling Manager

About the Company: A fast-growing F&A consulting firm seeks a selling manager to split time between sales and managing a small team.

Compensation:

- \$120,000 base salary
- \$180,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Sales – Managed Services

Position: Sales Representative

About the Company: A growing managed services firm seeks a salesperson with knowledge of the managed services business in Austin, Texas.

Compensation:

- \$100,000 base salary
- \$200,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Account Executive

Position: Account Executive

About the Company: A financial SaaS application provider seeks an inside sales or business development professional.

Compensation:

- \$65,000 base salary
- \$130,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Account Sales Representative

Position: Outside Sales Representative

About the Company: A leader in custom office furniture design seeks an outside sales representative with a background in interior design.

Compensation:

- \$60,000 base salary
- Generous commission package

Apply: Contact Eric Oglesby at 214-515-7613.

IT Project Consulting

Position: Sales Representative

About the Company: A four-year-old project consulting firm seeks a sales professional with experience in staffing sales.

Compensation:

- \$100,000-\$110,000 base salary
- \$180,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Project Consulting

Position: Sales Representative

About the Company: An international IT project consulting firm seeks their first salesperson in Dallas, with potential for a VP of sales role.

Compensation:

- \$125,000-\$130,000 base salary
- Double that on quota

Apply: Contact Tony Beshara at 214-515-7613.

IT Staffing to Move to Project Consulting

Position: Sales Representative

About the Company: An organization seeks a sales professional with 3 to 5 years of IT staffing experience to transition to selling Microsoft consulting projects.

Compensation:

- \$65,000 base salary
- \$150,000 on quota

Apply: Contact Tony Beshara at 214-515-7613.

Account Manager

Position: Account Manager

About the Company: A leading finance and accounting consulting firm seeks an account manager with a CPA certification and experience in a Big Four environment.

Compensation:

- \$150,000 base salary
- Uncapped earnings potential

Apply: Contact Tony Beshara at 214-515-7613.